

### **Shared Interest in a Common Goal**

When you're busy, you want to have certainty that those managing your wealth are working towards the same goals you are.

We designed our practice to deliver unbiased advice focused on your goals, combined with the vast resources at TD Wealth. We believe that this is the depth of service needed to manage a complex financial situation.

As a result, you receive a highly personalized investment experience, while benefitting from the expertise of specialists like business succession experts and estate planners.

"With the CIM® (Chartered Investment Manager) designation, what you get is more than due diligence; it's a personal commitment to advise clients according to their best interest. All else equal, you'll get the option that will cost you less or earn you more."

**Daniel Correia, CIM®, FCSI®** Investment Advisor, Certified Retirement Specialist



## **Planning with a Purpose**

Your wealth is complex, and it's essential to have clarity around the steps being taken to meet your goals.

We work to ensure that each of the components of your investment portfolio, your retirement plan and wealth strategies, has a clearly defined purpose with respect to your goals.

#### We work with you to help:

- Define your asset allocation, risk tolerance and tax-efficient investment strategy
- Determine your optimal retirement date and guide you through the transition
- Plan the succession of your business with support from TD Specialists
- Use personal and business insurance strategies to save tax while managing risk
- Extract capital from your business efficiently
- Create your legacy and preserve family wealth



## **The Guild Wealth Approach**

As your investment advisor, we want you to call us when you are looking to buy a new car, when your son or daughter is getting married, when you have an opportunity to expand your business, or when you're facing any life event. Because we are so tuned in to your current wealth strategies, we can help you make day-to-day decisions that keep you on track to longer-term goals.

#### STEP 1: Complete Discovery

Through discussion and discovery, we understand the type of investor you are, and your various financial goals.

#### STEP 2: Diagnostic

We assess your current situation and provide our initial recommendations.

#### STEP 3: Investment Plan

You're presented with an investment plan and Investment Policy Statement, and we walk you through the details.

#### STEP 4: **Review Progress**

After 45 days, we review your initial investment progress and discuss next steps.

#### **STEP 5: Wealth Management Plan**

We review your other financial needs, including asset protection, major purchases and education funding.

#### STEP 6. Guild Wealth Network

Through our network of specialists, we implement strategies outlined in your Wealth Management Plan.

#### STEP 7: Ongoing Guidance

We act as a resource, maintaining your portfolio and plan through regular communication.



#### **TD Wealth**

# Guild Wealth Advisory Group TD Wealth Private Investment Advice

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#### Daniel Correia, CIM®, FCSI®

Investment Advisor, Certified Retirement Specialist

daniel.correia@td.com Direct: (416) 982-4132 guildwealth.com "Daniel is our 'go-to' for everything remotely financial. He has put order and purpose to our investments, and has helped us stay on track even when our lives change course."

**Terrence and Lois Lewis**Retired
Clients since 2010

## **Guild Wealth**

Advisory Group



Guild Wealth Advisory Group consists of Daniel Correia, CLM®, FCSI®, Investment Advisor and Certified Retirement Specialist, and Rosario Zorrilla-Salisbury, Client Service Associate. Guild Wealth Advisory Group is part of TD Wealth Private Investment Advice, a division of TD Waterhouse Canada Inc. TD Waterhouse Canada Inc. TD Waterhouse Canada Inc. is a subsidiary of The Toronto-Dominion Bank. TD Waterhouse Canada Inc. — Member of the Canadian Investor Protection Fund. All trademarks are the property of their respective owners. ® The TD logo and other trade-marks are the property of The Toronto-Dominion Bank.